

## **NOAA is Coming to Lincoln County**

*Is Your Business Ready to Sell to Them?*

Selling to the Federal Government is something most small business owners don't even consider. Yet, a small number of fortunate business owners across the nation do sell products and services to Uncle Sam, and get paid well as a result. Imagine having a large customer come to you on a regular basis asking you to bid on jobs or products targeted specifically for your business. That is what the federal government does every single day. We want as many local Lincoln County businesses as possible to be in a position to sell products and services to NOAA when they come to town; and we want to help you get prepared.

If you would like to find out how to sell to the world's largest market, the U.S. Government, then we want to hear from you. Send an email with your contact information to: [ecdev@orcoast.com](mailto:ecdev@orcoast.com) and let us know you are interested in learning more. In the near future workshops and one-to-one advising sessions will be set up with staff members from the Government Contract Assistance Program (GCAP). They will answer questions and walk you through step-by-step what it takes to do business with the federal government.

These workshops and training sessions are being organized by a coalition of local organizations and agencies that want to see local businesses keep jobs and sales in our county. For more information about Oregon procurement go to [www.gcap.org](http://www.gcap.org)