

**PORT OF NEWPORT
GENERAL OPERATING FUND
COMPARATIVE REVENUE AND EXPENSE STATEMENT**

| | MONTH OF MARCH FY 2010 | MONTH OF MARCH FY 2009 | YEAR TO DATE FY 2010 | YEAR TO DATE FY 2009 | 2009-10 BUDGET APPROPRIATED | % REALIZED 75.00% |
|-----------------------------|---------------------------------------|---------------------------------------|-------------------------------------|-------------------------------------|--|----------------------------------|
| REVENUES | | | | | | |
| TERMINAL - SHIPPING | 913 | 0 | 3,535 | 4,838 | 4,790 | 73.79% |
| LEASED PROPERTIES | 32,471 | 34,355 | 398,049 | 384,640 | 517,488 | 76.92% |
| MOORAGE - COMMERCIAL | 50,107 | 36,492 | 316,541 | 312,656 | 447,000 | 70.81% |
| MOORAGE - SPORT | 41,249 | 37,128 | 392,017 | 352,941 | 625,920 | 62.63% |
| HOIST DOCK & SERVICES | 29,199 | 18,826 | 295,400 | 249,437 | 366,992 | 80.49% |
| RV PARK REVENUE | 22,436 | 12,768 | 516,683 | 389,206 | 510,915 | 101.13% |
| LAUNCH RAMP | 3,984 | 2,226 | 57,469 | 46,620 | 75,000 | 76.62% |
| MISC INCOME | 19,028 | (2,508) | 61,678 | 31,036 | 50,700 | 121.65% |
| OPERATING REVENUE | 199,389 | 139,287 | 2,041,371 | 1,771,373 | 2,598,805 | 78.55% |
| PROPERTY TAXES | 1,743 | 2,195 | 73,282 | 70,091 | 67,200 | 109.05% |
| INTEREST INCOME | 1,095 | 2,096 | 9,448 | 24,361 | 18,000 | 52.49% |
| PROPERTY & DREDGE SALES | | | 27,153 | 1,254 | 47,500 | 57.16% |
| INTR GOVMT-PASS THRU REVENL | 6,851 | | 6,851 | 22,000 | 11,098 | 61.73% |
| GRANTS | | 4,500 | 5,383 | 17,830 | 505,100 | 1.07% |
| LOANS | | | - | - | 34,000 | 0.00% |
| TOTAL REVENUE | 209,078 | 148,078 | 2,163,488 | 1,906,910 | 3,281,703 | 65.93% |

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|--|------------------------------|------------------------------|----------------------------|----------------------------|-----------------------------------|-------------------------|
| EXPENSES | | | | | | |
| SALARIES & WAGES | 65,382 | 59,490 | 591,250 | 565,687 | 773,535 | 76.43% |
| TAXES, INS., RETIREMENT | 24,034 | 24,619 | 220,650 | 243,693 | 297,830 | 74.09% |
| PERSONAL SERVICES | 89,416 | 84,109 | 811,900 | 809,380 | 1,071,365 | 75.78% |
| LEGAL & AUDIT FEES | 1,797 | 104 | 50,762 | 42,634 | 63,595 | 79.82% |
| CONTRACT SERVICES | 6,692 | 2,139 | 30,357 | 40,471 | 47,730 | 63.60% |
| UTILITIES | 30,312 | 29,911 | 311,539 | 270,356 | 414,129 | 75.23% |
| OFFICE EXPENSE | 2,882 | 2,827 | 35,236 | 39,007 | 49,325 | 71.44% |
| INSURANCE | 10,537 | 11,316 | 99,105 | 102,199 | 144,870 | 68.41% |
| MARKETING & PROMOTION | 1,901 | 3,739 | 35,001 | 45,140 | 59,403 | 58.92% |
| REPAIRS & MAINTENANCE | 14,851 | 3,197 | 69,309 | 85,816 | 138,665 | 49.98% |
| FUEL & SUPPLIES | 5,971 | 6,361 | 57,842 | 60,071 | 85,150 | 67.93% |
| ENVIRONMENTAL CLEANUP | | | - | 15,659 | | |
| PASS THRU & SLB FEES | 27,636 | 7,903 | 61,337 | 51,752 | 32,362 | 189.53% |
| TERMINAL SHIPPING EXPENSE | 512 | | 1,981 | 2,169 | 2,696 | 73.46% |
| MISC EXPENSE (INCL ROOM TAX) | 1,653 | (3,810) | 41,992 | 30,810 | 52,340 | 80.23% |
| MATERIALS & SERVICES | 104,743 | 63,687 | 794,460 | 786,084 | 1,090,265 | 72.87% |
| CAPITAL PURCHASES | | 108,753 | 83,549 | 108,753 | 549,000 | 15.22% |
| DEBT SERVICE | 11,135 | 13,549 | 442,811 | 436,814 | 490,619 | 90.26% |
| TRANSFER TO OTHER FUNDS | | | 68,590 | 67,001 | 80,454 | 85.25% |
| TOTAL EXPENSES | 205,295 | 270,099 | 2,201,311 | 2,208,032 | 3,281,703 | 67.08% |
| RESOURCES OVER (UNDER) EXPENDITURES | 3,784 | (122,021) | (37,823) | (301,122) | - | |